

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM D

# NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D, SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMPTION

MATRICOLULO (D)

| $\sim$ | 8 # TD | A D          | nn | ~ T : |    |
|--------|--------|--------------|----|-------|----|
|        | MB     | $\Delta \nu$ | PR |       | Λ. |
|        |        |              |    |       |    |

OMB Number: 3235-0076 Expires: May 31, 2005 Estimated average burden hours per form......1

| SEC USE ONLY |          |  |  |  |  |  |
|--------------|----------|--|--|--|--|--|
| Prefix       | Serial   |  |  |  |  |  |
| DA           | RECEIVED |  |  |  |  |  |

|                                       |  | <b>7</b>              | •                 |  |                 |
|---------------------------------------|--|-----------------------|-------------------|--|-----------------|
| - ·                                   | an amendment and name has changed, a       | and indicate change.) | )                 | 11   | 0043/           |
| Series A-1 Preferred Stock            |  |                       |                   | _//  | 00421           |
| Filing Under (Check box(es) that app  | oly): 🔲 Rule 504                           | Rule 505              | <b>▼</b> Rule 506 | Section 4(6)   | ☐ ULOE          |
| Type of Filing:                       | ×  | New Filing            |                   | ☐ Amendment  |                 |
|                                       | A. BASIC II                                | DENTIFICATION         | DATA              |  | PROCECCE        |
| 1. Enter the information requested    | about the issuer                           |                       |                   |  | <b>AKOCE99F</b> |
| Name of Issuer (☐ check if this is an | amendment and name has changed, and        | l indicate change.)   |                   |  | 1111 4 = 2002   |
| Ceon Corporation                      |  |                       |                   |  | JUL 15 2003     |
| Address of Executive Offices          | (Number and Street,                        | City, State, Zip Cod  | e) Telephone Numl | ber (Including Area Co   | ode) THOMSON    |
| 720 Bay Road, Redwood City, CA        | 4063                                       |                       | (650) 817-6300    |  | FINANCIAL       |
|                                       | tions (Number and Street, City, State, Zip | Code)                 | Telephone Numl    | ber (Including Area Go   |                 |
| (if different from Executive Offices) |  |                       |                   |  | Center Marie    |
| Brief Description of Business         |  |                       |                   |  | 1 1 2003        |
| Provider of software, maintenance ar  | d support to broadband service providers   | S                     |                   | <u> </u>   | P 1 5000        |
| Type of Business Organization         |  |                       |                   | A STATE OF THE STA |                 |
| ★ corporation                         | ☐ limited partnership, already for         | rmed                  |                   | other (please spe  |                 |
| ☐ business trust                      | ☐ limited partnership, to be form          | ed                    |                   |  | 187/3/          |
|                                       |  | Month                 | Year              |  |                 |
| Actual or Estimated Date of Incorpor  | ation or Organization:                     | 12 21                 | 82                | ■ Actual   | ☐ Estimated     |
| Jurisdiction of Incorporation or Orga | nization: (Enter two-letter U.S. Postal    | Service abbreviation  | n for State:      | E Actual   | Latinated       |

### GENERAL INSTRUCTIONS

### Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

CN for Canada; FN for other foreign jurisdiction)

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

### State:

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

### ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

# A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
  - Each promoter of the issuer, if the issuer has been organized within the past five years;
  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
  - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
  - Each general and managing partner of partnership issuers.

| Check<br>Box(es) that<br>Apply:  | Promoter  | ☐ Beneficial Owner   | Executive Officer   | ☑ Director | General and/or Managing Partner       |
|----------------------------------|---|--|---------------------|------------|---------------------------------------|
|                                  | t name first, if individual)                              |  |                     |            |                                       |
| Methven, John                    |   |  |                     |            |                                       |
|                                  | sidence Address (Number and                               | Street, City, State, Zip Code)   |                     |            |                                       |
|                                  | Redwood City, CA 94063                                    |  |                     |            |                                       |
| Check Box(es) that Apply:        | ☐ Promoter  | ☑ Beneficial Owner   | ☐ Executive Officer | ☑ Director | ☐ General and/or<br>Managing Partner  |
| Full Name (Las<br>Rohde, James   | t name first, if individual)                              |  |                     |            |                                       |
|                                  | idence Address (Number and edwood City, CA 94063          | Street, City, State, Zip Code)   |                     |            |                                       |
| Check Boxes that Apply:          | ☐ Promoter  | ☐ Beneficial Owner   | ☐ Executive Officer | ☑ Director | General and/or Managing Partner       |
| Full Name (Las<br>Barada, Robert | t name first, if individual)                              |  |                     |            |                                       |
|                                  | idence Address (Number and edwood City, CA 94063          | Street, City, State, Zip Code)   |                     |            |                                       |
| Check Boxes that Apply:          | ☐ Promoter  | ■ Beneficial Owner  ■ Compare the second of the second o | ☐ Executive Officer | ☑ Director | ☐ General and/or Managing Partner     |
| Full Name (Las<br>Coxe, Tench    | t name first, if individual)                              |  |                     |            |                                       |
|                                  | idence Address (Number and                                |  |                     |            |                                       |
| 755 Page Mill F<br>Check Boxes   | Road, Suite A-200, Palo Alto,                             |  |                     | <b></b>    | <u> </u>                              |
| that Apply:                      | ☐ Promoter  | ☐ Beneficial Owner   | ☐ Executive Officer | ☑ Director | ☐ General and/or Managing Partner     |
| Full Name (Las<br>Charney, Howa  | t name first, if individual) rd                           |  |                     |            |                                       |
|                                  | idence Address (Number and edwood City, CA 94063          | Street, City, State, Zip Code)   |                     |            |                                       |
| Check Boxes that Apply:          | ☐ Promoter  | ☐ Beneficial Owner   | ☐ Executive Officer | ☑ Director | ☐ General and/or Managing Partner     |
| Full Name (Las<br>Flagg, Howard  | t name first, if individual)                              |  |                     |            |                                       |
|                                  | idence Address (Number and<br>Ave., Woodland Hills, CA 91 |  |                     |            |                                       |
| Check Boxes that Apply:          | ☐ Promoter  | ☐ Beneficial Owner   | Executive Officer   | Director   | ☐ General and/or<br>Managing Partner  |
| Tingleff, John                   | t name first, if individual)                              |  |                     |            |                                       |
|                                  | idence Address (Number and<br>Redwood City, CA 94063      | Street, City, State, Zip Code)   |                     |            |                                       |
| Check Boxes that Apply:          | ☐ Promoter  | ☐ Beneficial Owner   | Executive Officer   | ☐ Director | ☐ General and/or<br>Managing Partner  |
| Burke, Peter                     | name first, if individual)                                |  |                     |            |                                       |
|                                  | idence Address (Number and<br>Redwood City, CA 94063      | Street, City, State, Zip Code)   |                     |            | · · · · · · · · · · · · · · · · · · · |

| Check Boxes that Apply:                    | ☐ Promoter   | 🗷 Beneficial Owner                    | ☐ Executive Officer | ☐ Director  | ☐ General and/or Managing Partner |  |  |  |  |  |
|--|--|---------------------------------------|---------------------|-------------|-----------------------------------|--|--|--|--|--|
| Full Name (Last name first, if individual) |  |                                       |                     |             |                                   |  |  |  |  |  |
| Entities affiliate                         | Entities affiliated with Needham Capital Partners                        |                                       |                     |             |                                   |  |  |  |  |  |
| Business or Res                            | sidence Address (Number and  | Street, City, State, Zip Code)        |                     |             | _                                 |  |  |  |  |  |
| 445 Park Avenu                             | ie, New York, NY 10022   |                                       |                     |             |                                   |  |  |  |  |  |
| Check                                      | ☐ Promoter   | Beneficial Owner                      | ☐ Executive Officer | ☐ Director  | ☐ General and/or                  |  |  |  |  |  |
| Box(es) that                               |  |                                       |                     |             | Managing Partner                  |  |  |  |  |  |
| Apply:                                     |  |                                       |                     |             |                                   |  |  |  |  |  |
|  | t name first, if individual)   | C. U.S. The Property of the second of |                     |             |                                   |  |  |  |  |  |
|  |  | California limited partnership        |                     | <del></del> |                                   |  |  |  |  |  |
|  | Business or Residence Address (Number and Street, City, State, Zip Code) |                                       |                     |             |                                   |  |  |  |  |  |
|  | Road, Suite A-200, Palo Alto,  |                                       | <u>.</u>            |             |                                   |  |  |  |  |  |
| Check                                      | ☐ Promoter   | Beneficial Owner                      | ☐ Executive Officer | ☐ Director  | ☐ General and/or                  |  |  |  |  |  |
| Box(es) that                               |  |                                       |                     |             | Managing Partner                  |  |  |  |  |  |
| Apply:                                     |  |                                       |                     |             |                                   |  |  |  |  |  |
| •  | t name first, if individual)   |                                       |                     |             |                                   |  |  |  |  |  |
|  | ed with Accel Partners   |                                       |                     |             |                                   |  |  |  |  |  |
|  | idence Address (Number and   |                                       |                     |             |                                   |  |  |  |  |  |
|  | Avenue, Palo Alto, CA 94301  |                                       |                     |             |                                   |  |  |  |  |  |
| Check Boxes                                | ☐ Promoter   | Beneficial Owner                      | ☐ Executive Officer | ☐ Director  | ☐ General and/or                  |  |  |  |  |  |
| that Apply:                                |  |                                       |                     |             | Managing Partner                  |  |  |  |  |  |
| Full Name (Las                             | t name first, if individual)   |                                       |                     |             |                                   |  |  |  |  |  |
| Entities affiliate                         | ed with London Pacific Life &  | Annuity Company                       |                     |             |                                   |  |  |  |  |  |
| Business or Res                            | idence Address (Number and   | Street, City, State, Zip Code)        |                     |             |                                   |  |  |  |  |  |
| 3109 Poplarwoo                             | od Court, Raleigh, NC 10225  |                                       |                     |             |                                   |  |  |  |  |  |

|   |   |                    |                | В            | . INFORM     | IATION AB   | OUT OFFE | RING          |   |             | _           |            |
|---|---|--------------------|----------------|--------------|--------------|-------------|----------|---------------|---|-------------|-------------|------------|
| 1.  | Has the issuer solo   | l, or does the iss | uer intend to  |              |              |             | •        | ?g under ULOI |   |             | Yes N       | o <u>X</u> |
| 2.  | 2. What is the minimum investment that will be accepted from any individual?  |                    |                |              |              |             |          |               |   | \$ N/A      |             |            |
| 3. Does the offering permit joint ownership of a single unit? |   |                    |                |              |              |             |          |               | Yes <u>X</u> N                          | o           |             |            |
| 4.  | 4. Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only. |                    |                |              |              |             |          |               |   |             |             |            |
| Full  | Name (Last name   | irst, if individua | al)            |              |              |             |          |               |   |             |             |            |
| Busi  | ness or Residence   | Address (Numbe     | er and Street, | City, State  | , Zip Code)  |             |          |               |   |             |             |            |
| Nam   | ne of Associated Br   | oker or Dealer     |                |              |              |             |          |               |   |             | <del></del> |            |
| State   | es in Which Person  | Listed Has Soli    | cited or Inten | ds to Solici | t Purchasers | 3           |          |               |   |             |             |            |
| (Che  | eck "All States" or   | check individua    | l States)      |              |              |             | •••••••  |               | ·····                                   |             |             | All States |
| [AL]  | [AK]  | [AZ]               | [AR]           | [CA]         | [CO]         | [CT]        | [DE]     | [DC]          | [FL]                                    | [GA]        | [HI]        | [ID]       |
| [IL]  | [IN]  | [IA]               | [KS]           | [KY]         | [LA]         | [ME]        | [MD]     | [MA]          | [MI]                                    | [MN]        | [MS]        | [MO]       |
| [MT   | [NE]  | [NV]               | [NH]           | [NJ]         | [NM]         | [NY]        | [NC]     | [ND]          | [OH]                                    | [OK]        | [OR]        | [PA]       |
| [RI]  | [SC]  | [SD]               | [TN]           | [TX]         | [UT]         | [VT]        | [VA]     | [VA]          | [WV]                                    | [WI]        | [WY]        | [PR]       |
| Full  | Name (Last name t   | īrst, if individus | al)            |              |              |             |          |               |   |             |             |            |
| Busi  | ness or Residence   | Address (Numbe     | er and Street, | City, State, | Zip Code)    |             |          | <u> </u>      | ···-                                    |             |             |            |
| Nam   | e of Associated Br  | oker or Dealer     |                |              |              |             |          |               |   |             |             |            |
|   | es in Which Person  |                    |                |              |              |             |          |               |   |             |             |            |
| (Che  | ck "All States" or  | check individual   | States)        |              |              |             |          |               | *************************************** | ••••••      |             | All States |
| [AL]  | [AK]  | [AZ]               | [AR]           | [CA]         | [CO]         | [CT]        | [DE]     | [DC]          | [FL]                                    | [GA]        | [HI]        | [ID]       |
| [IL]  | [IN]  | [IA]               | [KS]           | [KY]         | [LA]         | [ME]        | [MD]     | [MA]          | [MI]                                    | [MN]        | [MS]        | [MO]       |
| [MT   | ] [NE]  | [NV]               | [NH]           | [N]]         | [NM]         | [NY]        | [NC]     | [ND]          | [HO]                                    | [OK]        | [OR]        | [PA]       |
| [RI]  | [SC]  | [SD]               | [TN]           | [TX]         | [UT]         | [VT]        | [VA]     | [VA]          | [WV]                                    | [WI]        | [WY]        | [PR]       |
|   | Name (Last name i   |                    |                |              |              |             |          |               |   |             |             |            |
| Busi  | ness or Residence   | Address (Numbe     | er and Street, | City, State  | , Zip Code)  |             |          |               |   |             |             |            |
| Nam   | e of Associated Br  | oker or Dealer     |                |              |              |             |          |               |   |             |             |            |
| State   | es in Which Person  | Listed Has Soli    | cited or Inten | ds to Solici | t Purchasers | <del></del> |          |               |   | <del></del> |             |            |
| (Che  | ck "All States" or  | check individua    | l States)      |              | ••••         | •••••       |          |               | .,                                      |             |             | All States |
| [AL]  | [AK]  | [AZ]               | [AR]           | [CA]         | [CO]         | [CT]        | [DE]     | [DC]          | [FL]                                    | [GA]        | [HI]        | [ID]       |
| [IL]  | [IN]  | [IA]               | [KS]           | [KY]         | [LA]         | [ME]        | [MD]     | [MA]          | [MI]                                    | [MN]        | [MS]        | [MO]       |
| [MT   | ] [NE]  | [NV]               | [NH]           | [NJ]         | [NM]         | [NY]        | [NC]     | [ND]          | [OH]                                    | [OK]        | [OR]        | [PA]       |
| [RI]  | [SC]  | [SD]               | [TN]           | [TX]         | [UT]         | [VT]        | [VA]     | [VA]          | [WV]                                    | [WI]        | [WY]        | [PR]       |

| $\boldsymbol{c}$ | OFFERING PRICE | NUMBER C | 2DOT23VII 3 | EXPENSES AT | ND USE OF PROCEEDS |
|------------------|----------------|----------|-------------|-------------|--------------------|

|                        | ion is an exchange offering, check this box \( \square\) and indicate in the columns below the amounts of t<br>Type of Security  | Aggregate           | ioi enei | Amount Already             |
|------------------------|--|---------------------|----------|----------------------------|
|                        | Type of Security   | Offering Price      |          | Sold                       |
|                        | Debt   | \$                  |          | \$                         |
|                        | Equity   | \$ 9,999,254        | _        | \$ 9,999,254               |
|                        | Common Preferred   |                     |          |                            |
|                        | Convertible Securities (including warrants) Convertible Promissory Notes and Warrants  | \$                  |          | \$                         |
|                        | Partnership Interests.   | \$                  |          | \$                         |
|                        | Other (Specify)  | S                   |          | \$                         |
|                        | Total  | \$ 9,999,254        | _        | \$ 9,999,254               |
|                        | Answer also in Appendix, Column 3, if filing under ULOE.   |                     |          | -                          |
| offering<br>the num    | e number of accredited and non-accredited investors who have purchased securities in this and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate aber of persons who have purchased securities and the aggregate dollar amount of their es on the total lines. Enter "0" if answer is "none" or "zero." |                     |          |                            |
|                        |  | Number              |          | Aggregate                  |
|                        |  | Investors           |          | Dollar Amount of Purchases |
|                        | Accredited Investors   | 40                  | _        | \$ 9,999,254               |
|                        | Non-accredited Investors   | 0                   | _        | \$0                        |
|                        | Total (for filings under Rule 504 only)  |                     | _        | \$                         |
|                        | Answer also in Appendix, Column 4, if filing under ULOE.   |                     |          |                            |
| sold by t              | ling is for an offering under Rule 504 or 505, enter the information requested for all securities the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first ecurities in this offering. Classify securities by type listed in Part C - Question 1.  | Type of<br>Security |          | Dollar Amount<br>Sold      |
|                        | Type of Offering   | Security            |          | Solu                       |
|                        | Rule 505   |                     |          | \$                         |
|                        | Regulation A   |                     | -        | \$                         |
|                        | Rule 504   |                     | _        | \$                         |
|                        | Total  |                     | -        | \$<br>\$                   |
| a E                    | nish a statement of all expenses in connection with the issuance and distribution of the   |                     | -        | <u> </u>                   |
| securities<br>informat | is in this offering. Exclude amounts relating solely to organization expenses of the issuer. The tion may be given as subject to future contingencies. If the amount of an expenditure is not furnish an estimate and check the box to the left of the estimate.   |                     |          |                            |
|                        | Transfer Agent's Fees  |                     |          | \$                         |
|                        | Printing and Engraving Costs   |                     |          | \$                         |
|                        | Legal Fees   |                     | ×        | \$ 50,000.00               |
|                        | Accounting Fees  |                     |          | \$                         |
|                        | Engineering Fees   |                     |          | \$                         |
|                        | Sales Commissions (specify finders' fees separately)   |                     |          | \$                         |
|                        |  |                     |          |                            |
|                        | Other Expenses (Identify)  |                     |          | \$<br>\$ 50,000.00         |

<sup>\*</sup>Represents \$1,081,300 in conversion of outstanding bridge loans; cancellation of \$6,420,532 principal and interest due under a promissory note and \$2,497,422 in cash payments.

| ' C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS   |                          |
|--|--------------------------|
| b. Enter the difference between the aggregate offering price given in response to Part C - Question 1 and total expenses furnished in response to Part C - Question 4.a. This difference is the "adjusted gross proceeds to the issuer" \$   | 9,949,254                |
| 5. Indicate below the amount of the adjusted gross proceeds to the issuer used or proposed to be used for each of the purposes shown. If the amount for any purpose is not known, furnish an estimate and check the box to the left of the estimate. The total of the payments listed must equal the adjusted gross proceeds to the issuer set forth in response to Part C - Question 4.b above. |                          |
| Payment to Officers, Directors, & Affiliates   | Payment To Others        |
| Salaries and fees  | \$                       |
|  | \$                       |
|  | \$                       |
|  | \$                       |
| Acquisition of other businesses (including the value of securities involved in this offering that may be used  | \$                       |
| Repayment of indebtedness  | \$                       |
| Working capital  | \$9,949,254              |
| Other (specify):   | S                        |
|  | \$                       |
|  | \$<br>\$                 |
| Total Payments Listed (column totals added)  |                          |
| Ed 5   | <del>17,23<u>4</u></del> |
|  |                          |
|  |                          |
| D. FEDERAL SIGNATURE   |                          |
|  |                          |
| The issuer had duly caused this notice to be signed by the undersigned duly authorized person. If this notice is filed under Rule 505, the following an undertaking by the issuer to furnish to the U.S. Securities and Exchange Commission, upon written request of its staff, the information furnish non-accredited investor pursuant to paragraph (b)(2) of Rule 502.                        |                          |
| Issuer (Print or Type) Signature Date  | ÷                        |
| Ceon Corporation 7/8/0   | 03                       |
| Name of Signer (Print or Type)  Title of Signer (Print or Type)  |                          |
| John Tingleff Chief Financial Officer  |                          |